

Itaú CorpBanca Colombia

Institutional Presentation



Agenda

- 1. Itaú Unibanco
- 2. Itaú CorpBanca
- 3. Itaú CorpBanca Colombia





Itaú Unibanco | At a Glance



Leading position in Brazil through key competitive strengths

- US\$ 78.8 billion market cap ¹
- 94,955 employees in Brazil and abroad
- 5,005 branches and CSBs in Brazil and abroad
- 46,407 ATMs in Brazil and abroad
- Brazilian multinational bank
- Major provider of finance for the expansion of Brazilian companies
- Among the best talent pool in the Brazilian financial system
- For the 13th consecutive time Itaú Unibanco was elected by the Interbrand consultancy the most valuable brand in Brazil (USD\$ 8.5 billion in 2016)

Global Footprint of Brazil's Top Private Sector Bank | March, 2017



Financial Highlights and Ratios

As of and for the quarter ended March 2017

Highlights

Total Assets	USD 452.7 Br
Total Loans ⁽¹⁾	USD 176.3 Br
Stockholders' Equity	USD 36.8 Bn
Recurring Net Income 2016 (2)	USD 7.1 Bn
Recurring Net Income 1Q17 (3)	USD 2.0 Bn
Long Term Foreign Currency (Itaú Unibanco Holding)	Moody's: Ba3 Fitch BB+

Financial Ratios

Recurring ROE 2016 ⁽⁴⁾	20.3%
Recurring ROE 1Q17 ⁽⁵⁾	22.0%
Efficiency Ratio 4Q16 ⁽⁶⁾	45.2%
Efficiency Ratio 1Q17 ⁽⁶⁾	44.1%
BIS III CET I Ratio (7)	15.8%

⁽¹⁾ Includes endorsements and sureties.

⁽²⁾ Represents Net Income adjusted for certain non recurring events described, please refer to Historical Series Spreadsheet.

⁽³⁾ Represents Net Income adjusted for certain non recurring events described in the 1Q17 MD&A – Executive Summary.

⁽⁴⁾ Calculated using Recurring Net Income / Average Equity. For annualized calculation method, please refer to Historical Series Spreadsheet.

⁽⁵⁾ Calculated using Recurring Net Income / Average Equity. For annualized calculation method, please refer to the 1Q17 MD&A – Executive Summary.

⁽⁶⁾ See "Efficiency Ratio" slides for criteria.

⁽⁷⁾ This ratio is our current number which considers the phase in regulation. See "Capital Ratios" slide for more details.

Itaú Unibanco | Universal Bank¹



- Approximately 28.9 million credit card accounts and 25.6 million debit card accounts:
- Leader in Brazilian credit card market, extensive number of joint ventures and partnerships with retailers.
- Total portfolio for individuals of USD\$ 4.7 billion;
- Lease and finance through over 12 thousand dealers;
- One of the largest players based on direct premiums;
- Association with Porto Seguro for auto and residential insurance:
- The result in 1Q17 totaled USD\$ 249 million.
- Small and Medium Enterprises with annual sales up to USD\$ 10 million;
- Corporate clients with annual sales from USD\$ 10 million to USD\$ 64 million.
- Credit Card Retail and and Consumer Real State Finance Credit Corporate, Kall BBA Retail Banking Vehicles Itaú Mholesale Unibanco B1 Risk-based Large distribution Pension Plans pricing model network Insurance Banking Latam Leader in Diverse lines of and performance in products and Brazil services Intensive use Walladelle of technology Middle Company
- 4.437 branches and client service branches and 45.182 ATMs in Brazil:
- · Premier banking brand in Brazil;
- Strategically positioned for growth in mortgage market (partnerships with Lopes).
 - Full coverage of corporate clients with annual sales above USD\$ 64 million;
 - Leadership in IB products with top positions in major league tables
 - Treasury operations for the conglomerate
- Purpose: to be recognized as "the bank expert in Latin America"
- Presence in Latin America: Mexico, Colombia, Peru, Paraguay, Chile, Argentina, Uruguay.
- Total assets under administration of approximately USD\$ 304 billion;
- Leader in Private banking services in Latin America.

Itaú Unibanco | Global Footprint



Itaú Unibanco has an important presence in key financial centers supported by a unique recognition and reputation

We want to be recognized as: The bank expert in Latin America



Highlights

- In line with our Latin America expansion strategy, and with a vision to create value and sustainable performance, in June 2015, the merger of Banco Itaú Chile and CorpBanca was approved by the shareholders' of both institutions.
- In September 2015 the merger was approved by the Chilean regulator.
- The transaction creates an important platform for expansion and search for new business in the region. In Chile, it will allow us to move from the 7th to the 4th position in the ranking of the largest banks in terms of loans.
- On April 1st, 2016, the merger of operations between Banco Itaú Chile and CorpBanca was consummated ("Legal Day One").

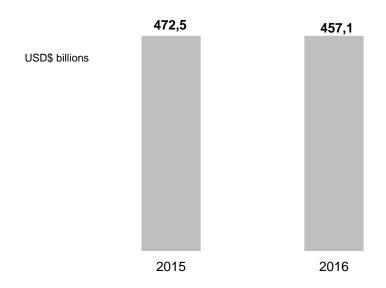
Itaú Unibanco | Real Footprint in Latin America March 2017

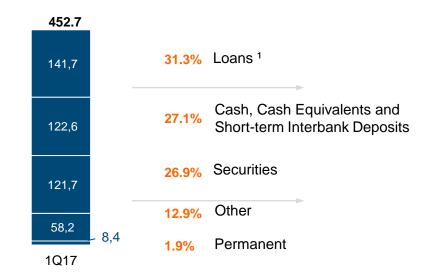


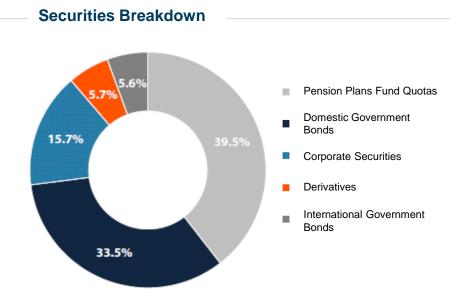


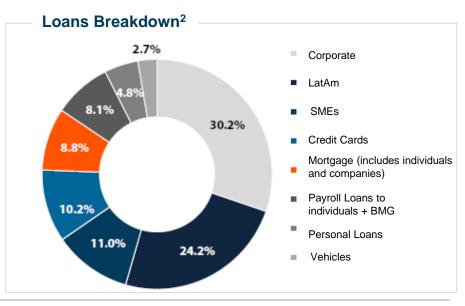
Total Assets | Evolution and Breakdown









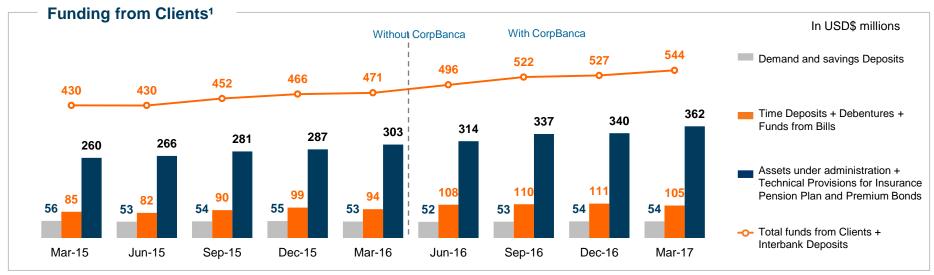


⁽¹⁾ Net of Allowance for Loan Losses

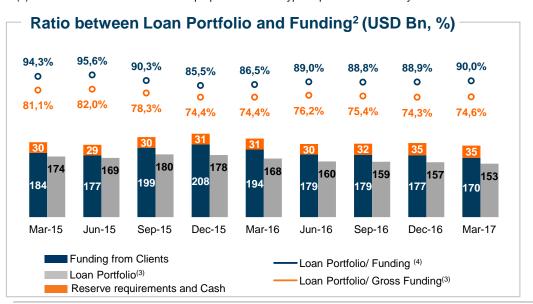
⁽²⁾ Gross Loans, including endorsements and sureties Exchange rate of BRL 3,1220 / US\$1 as of March 31, 2017

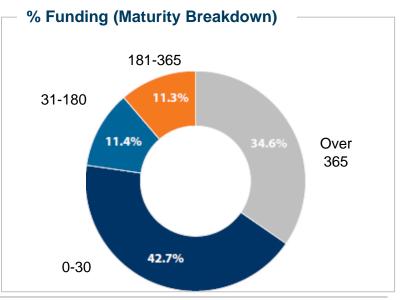
Funding | Evolution and Breakdown





(1) Includes institutional clients in the proportion of each type of product invested by them.

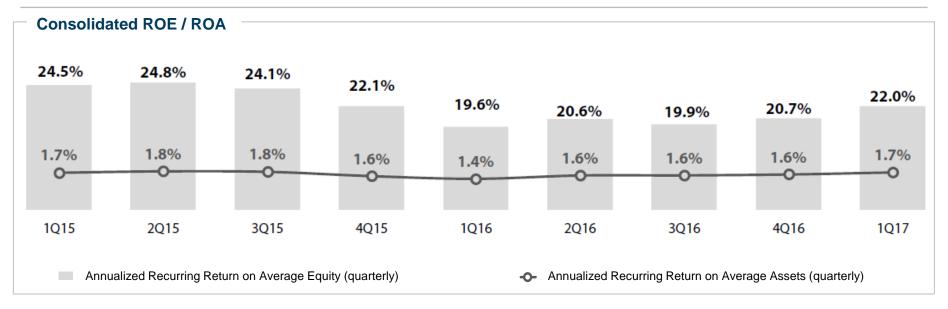


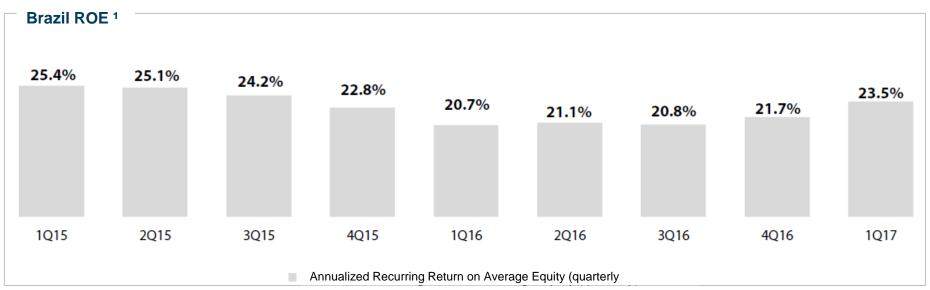


⁽²⁾ Includes demand, savings and time deposits plus debentures, mortgage-backed notes, onlending, borrowings, funds from acceptance and issuance of securities abroad, net of reserve requirements and available funds; (3) The loan portfolio balance does not include endorsements and sureties. (4) Gross funding, ex-deductions of reserve requirements and cash and cash equivalents

Recurring ROE / Recurring ROA







Efficiency and Risk-Adjusted Efficiency Ratios | Evolution

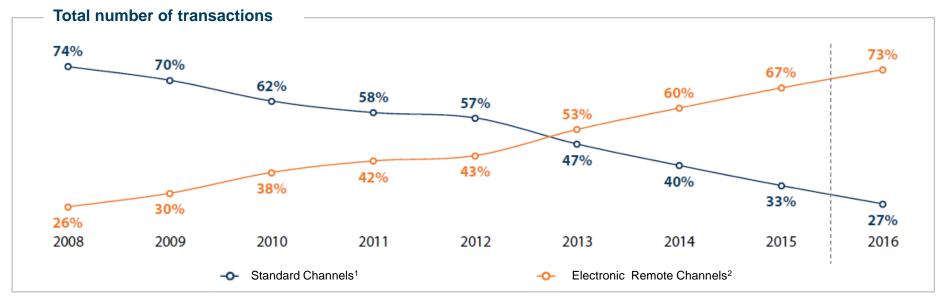


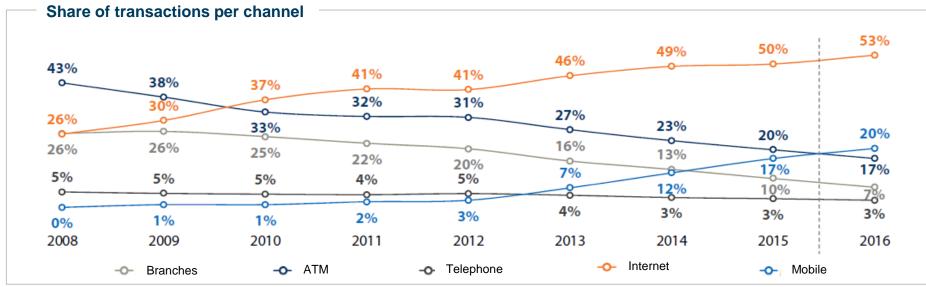




Information Technology | Evolution







Agenda

- 1. Itaú Unibanco
- 2. Itaú CorpBanca
- 3. Itaú CorpBanca Colombia





Itaú CorpBanca | Highlights



We are the 4th largest private bank in Chile and the 5th 1 banking group in Colombia

Regional footprint & main indicators

March 31, 2017³

CorpBanca Panamá

Itaú CorpBanca Chile

Assets: US\$ 32.5 BN

Headcount: 5.930

Branches: 224

Assets: US\$ 0.7 BN Headcount: 47



CorpBanca Colombia

Branches # US\$ 58.0BN 8 Recurring Net Income 2016

Itaú CorpBanca ²³

32.5

24.0

11.2 4

5.930⁶

224

11.2⁷

7.8 ⁷

5.4 ⁵

 $3,650^{7}$

176

117.18 -59.1⁸

US\$ 39.8BN 3 Recurring Net Income 1Q17

US\$ **43.8**BN

US\$ 31.9BN

Market Share %

9,580

Headcount #

51.7³ -12.0³

Recurring RoTE 2016 %

6.4 -5.3

Recurring RoTE 1Q17 %

10.2 -3.8

Mkt Cap: US\$ 4,628 Bn 23

1For assets and loans, rankings consider Grupo Aval as the combination of Banco de Bogotá, Occidente, Popular, AV Villas;2– Consolidated information as of March 31, 2017; 3– Figures were converted at an exchange rate of 662.26 CLP/USD; 4–As of March 31,2017; 5–As of February 28, 2017; 6–Considers employees of New York as of March 31, 2017; 7– Considers Colombia and Panamá as of March 31, 2017; 8–Figures were converted at an exchange rate of 669.81 CLP/USD as of December 31, 2016; 9–Equity: Average equity attributable to shareholders excluding goodwill and intangibles from business combination

Itaú CorpBanca | Relevance in LatAm and South America



Itaú CorpBanca is currently the fourth largest bank in Chile. The merger positions Itaú Corpbanca and Itaú LatAm as the fourth largest bank in terms of Assets within South America (ex-Brazil)





Itaú CorpBanca represents 21% of Itaú Unibanco's consolidated Ioan portfolio ⁷



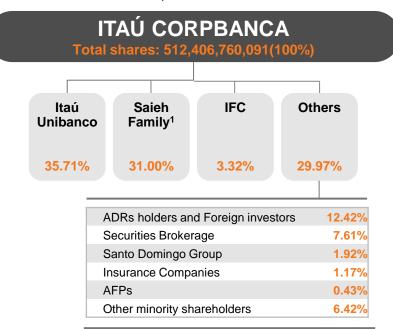
1 Data as of December 31, 2016. Includes Brasil, México, Argentina, Perú, Chile and Colombia; 2- Includes Argentina, Brasil, Paraguay, Uruguay, Chile y Colombia; 3- In September 30, 2016 Bradesco begins to consolidate HSBC Brasil in its publication; 4- Includes Chile y Colombia (Itaú CorpBanca Chile with -US\$33MMM in assets); 5- Data as of December 31, 2016; 6- Includes Argentina, Paraguay, Uruguay, Chile y Colombia; 7- Considering the consolidated loan portfolios of Itaú Unibanco and Itaú CorpBanca reported in their respective 1Q'17 MD&As and a R\$ 3.1684/US\$ and a Ch\$ 662.6/US\$ foreign exchange rates as of 31.03.2017; 8- As of April 30, 2017, Itaú Unibanco held a 35.71% equity stake in Itaú CorpBanca but as the controlling shareholder, fully consolidates Itaú CorpBanca's Financial Statements

Introduction | Shareholders Structure after Merger



Shareholders - % Total share capital

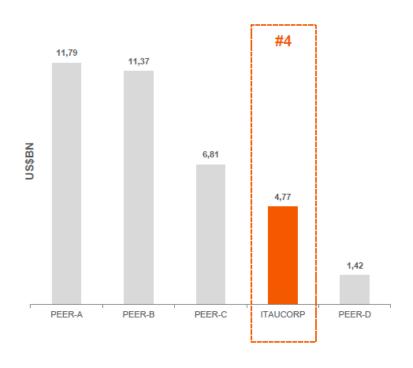
April 30, 2017



¹⁻ Includes 52,125,023 shares owned by Cía. Inmobiliaria y de Inversiones Saga SA that are under custody.

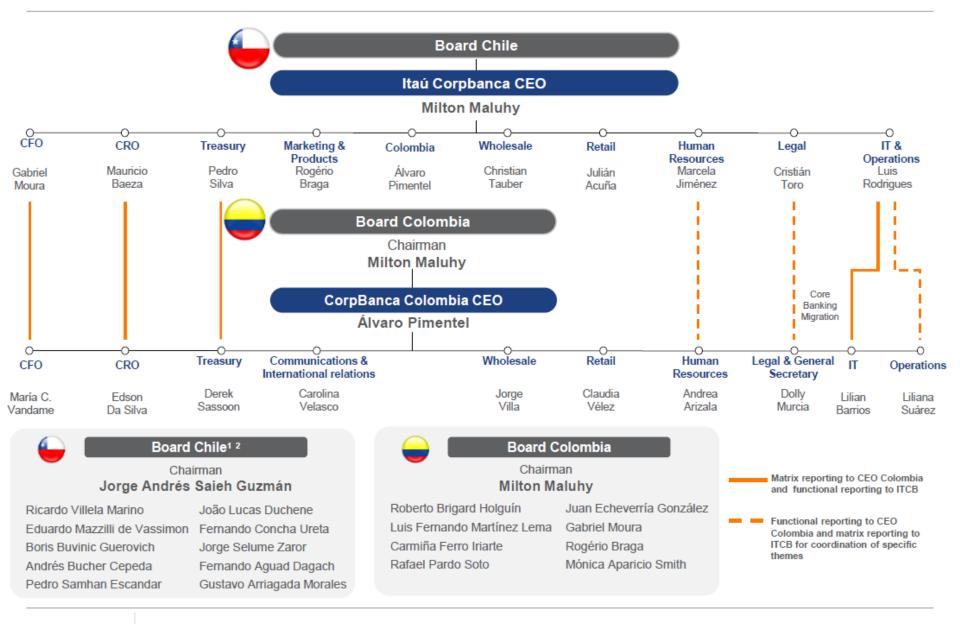
4th largest Market Cap among Peers

May 3, 2017



Introduction | Strong and integrated Corporate Governance

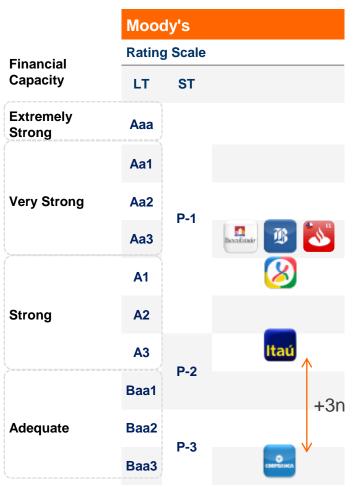




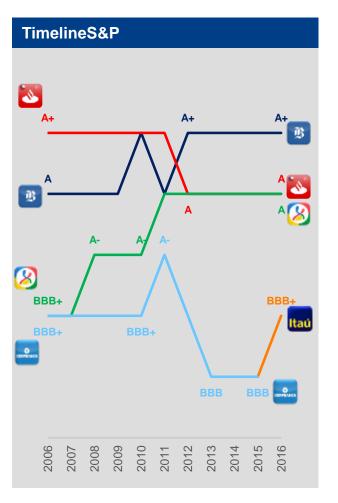
Ratings | Improvements will contribute to lowering the funding costs



Current International Ratings







Agenda

- 1. Itaú Unibanco
- 2. Itaú CorpBanca
- 3. Itaú CorpBanca Colombia





Itaú CorpBanca Colombia | Highlights



Bank #6 in Colombia, with over 570 thousand clients and presence in 23 main cities locally and one in Panama.



CorpBanca Colombia

USD\$ 10.790mm Assets



USD\$ 7.456MM Gross Loans



570_M Clients #



3.650Headcount #



177



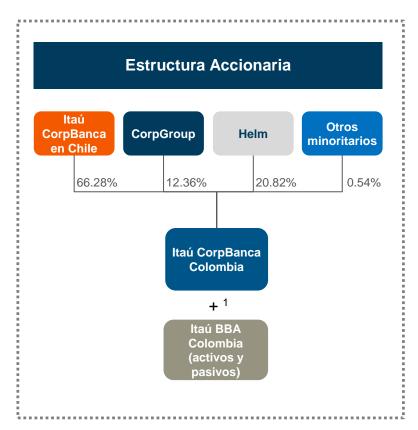
176
Branches #

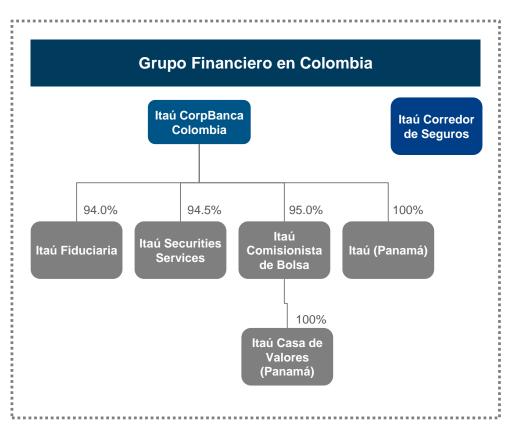


Itaú CorpBanca Colombia | Shareholders Structure



On May 22nd 2017 the name of the bank change to Itaú CorpBanca, and the Itaú brand was introduced in Colombia with 91 rebranded branches. The branding project and IT integration plan continues with 85 branches more, and will end on 2018. On June 16th 2017 the Bank received the assets and liabilities of "Corporación Financiera Itaú BBA Colombia".





Itaú CorpBanca Colombia | Risk Ratings



Itaú CorpBanca Colombia has an Investment Grade rating of BBB-, and two local ratings in Colombia: one AAA and one AA+

	FITCH	S&P	Moody's
Colombia Sovereign	BBB / Stable	BBB / Negative	Baa2 / Stable
	Mar./2017	Jan./2017	May./2016
Banco CorpBanca Colombia IDR (Issuer Default Rating)	BBB- / Negative Apr./2017		
Banco CorpBanca Colombia	AA+ / Negative	AAA / Stable	
National, Long-Term	Apr./2017	Mar./2017	
Banco CorpBanca Colombia	F1+	BRC 1+	
National, Short-Term	Apr./2017	Mar./2017	

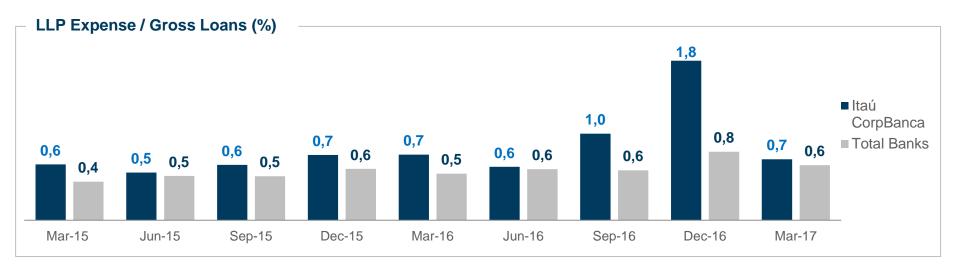
Fitch's sustains its rating downgrade in national scale on the deterioration in loan-portfolio quality and profitability. Fitch includes a Target Profit to regain Stable outlook.

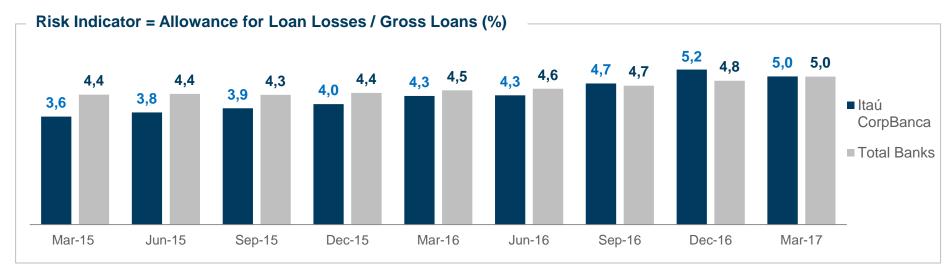
<u>AA+ Banks in Colombia</u>: Sudameris, Finandina, Procredit

Itaú CorpBanca Colombia | Loan Provisions



The Bank made relevant LLPs on Dec16. In 1Q17 the expense return to previous levels, ending with a Ratio of ALL / Gross Loans equal to the average of Banks

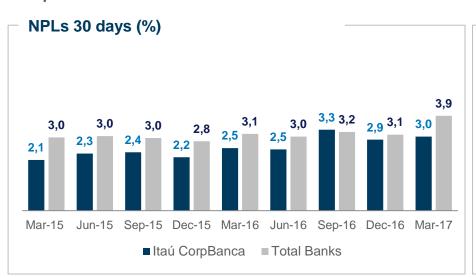


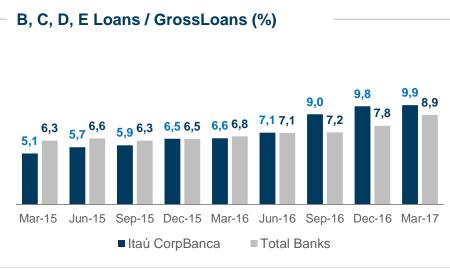


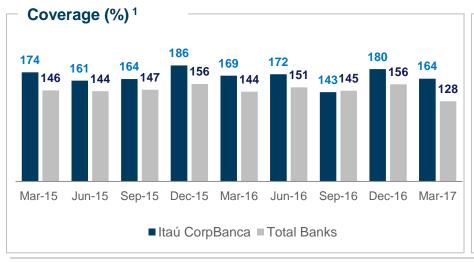
Itaú CorpBanca Colombia | Credit-Risk Ratios

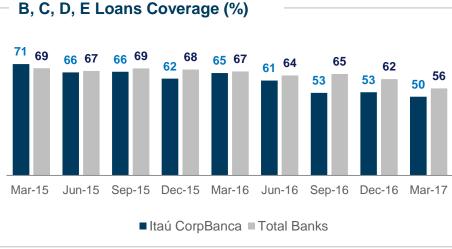


February shows an increase in the loan-portfolio quality of the average of banks. Itaú CorpBanca mantains better NPLs and Coverage levels than the total banks. The banks increase its B, C, D, E Loans decreasing the gap with Itaú CorpBanca.





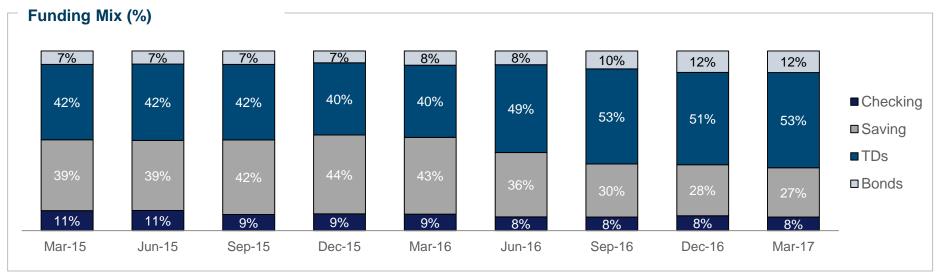


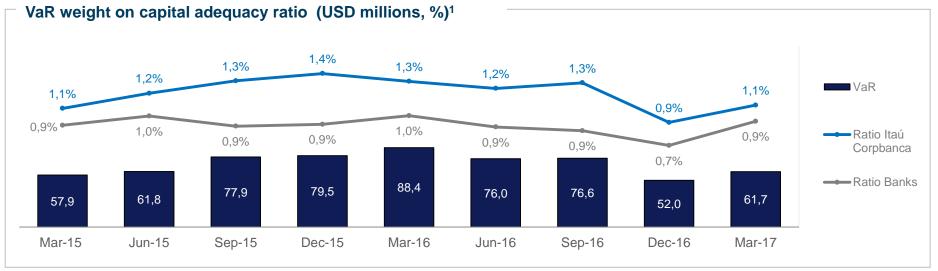


Itaú CorpBanca Colombia | Funding Evolution



The Bank reduced its sensibility to Interest Rates changes by increasing its stable funding (TDs and Bonds) from 48% to 65% in one year. Itaú CorpBanca issued USD 467 million in local senior bonds in COP during 2016.

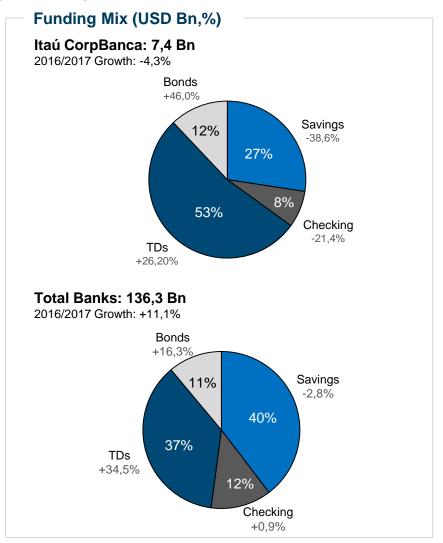


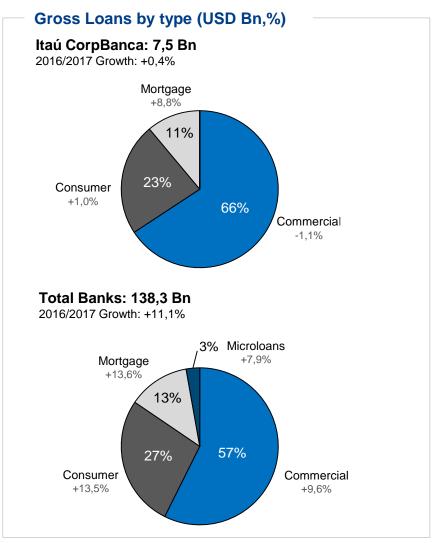


Itaú CorpBanca Colombia | Funding and Ioan-portfolio detail



Itaú CorpBanca's has a more stable source of funds than the average of banks. On the loan side the commercial portfolio represents 66% of total loans.



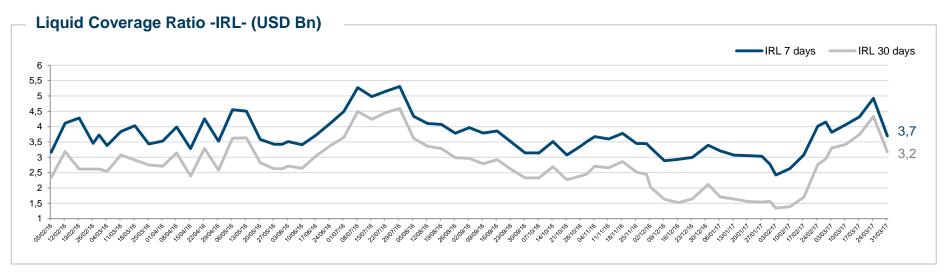


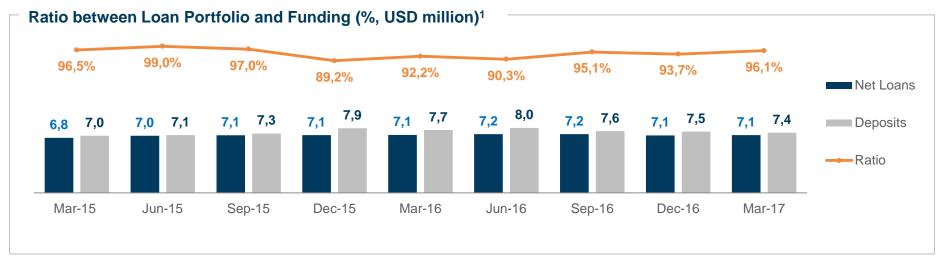
Exchange rate of COP2,880.24 / US\$1 as of March 31, 2017

Itaú CorpBanca Colombia | Liquidity



Itaú CorpBanca sufficiently fulfills regulatory indicators and maintains a ratio of Net Loans over Funds below one. The bank is in the process of aligning limits and standards with those of Basel III (LCR y NSFR), with an LCR above 100% on March 2017.



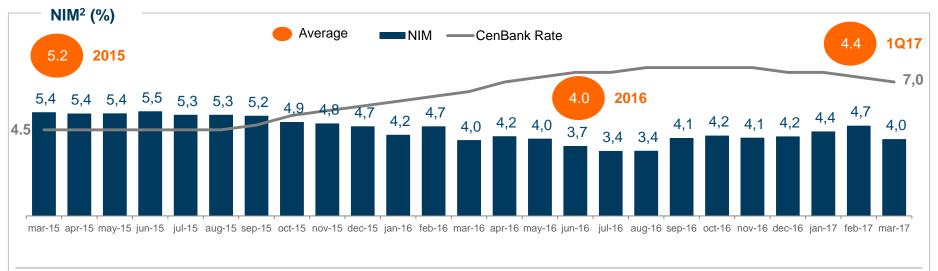


Itaú CorpBanca Colombia | P&L 2016 and NIM evolution



On 2016 decreasing Net Interest Margins (due to increasing interest rates), higher LLP, IT impacts and higher costs of liquidity explain the lower profitability of Itaú CorpBanca. On 4Q16 and 1Q17 the NIM has improved.





Source: Itaú CorpBanca Colombia.

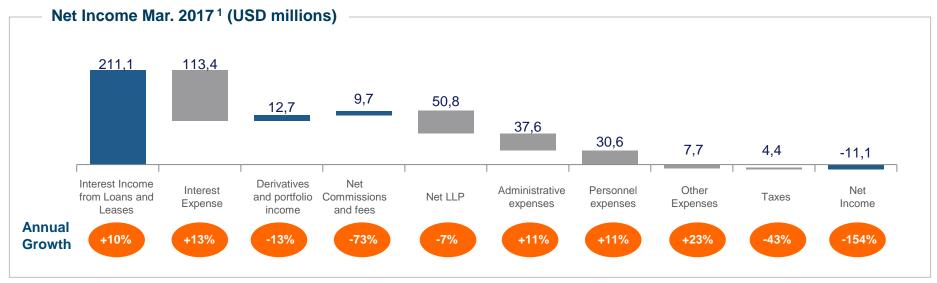
^{1 -} Non-Consolidated Financial Statements.

^{2 -} NIM Loans Interest – Deposits Interest expenses / Gross Loans. Includes the cost of bonds, rediscounted loans and foreign currency loans. Annualized monthly NIM Exchange rate of COP2,880.24 / US\$1 as of March 31, 2017

Itaú CorpBanca Colombia | P&L 1Q2017 and Profitability Ratios



On 1Q17 the bank shows losses of USD 11 million. However, the NIM increases 6% and the LLP decrease 7% compared to 1Q16. A lower result on Derivatives and Portfolio Income is registered with a different risk profile aligned with Itaú's standards. Additionally the fiscal reform has had impacts on VAT and income tax.





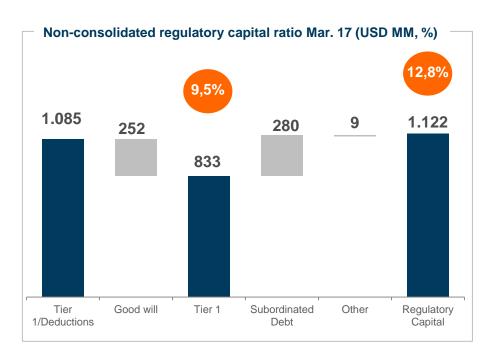
^{1 -} Non-Consolidated Financial Statements.

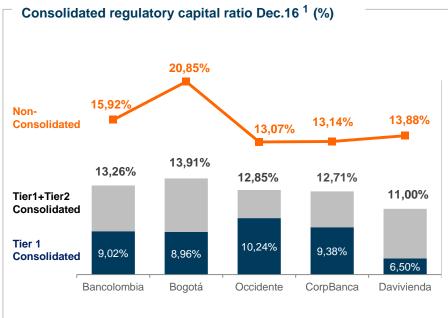
^{2 - 12} months net Income over 12 months average of equity and assets Exchange rate of COP2,880.24 / US\$1 as of March 31, 2017

Itaú CorpBanca Colombia | Capital Ratios



Despite the net losses on the P&L, Itaú CorpBanca shows a Regulatory Capital above required levels with a high quality capital that leads to a Tier 1 of 9,5% (regulatory minimum of 4,5%). As of December 2016 Itaú CorpBanca has a consolidated regulatory capital ratio close to that of its peers.







Itaú CorpBanca Colombia

Institutional Presentation

